REPAIR OR REPLACE?
MAKING THE RIGHT DECISION FOR YOUR AIR COMPRESSOR

SULLIVAN PALATEK

If compressed air is vital to your work—whether in manufacturing, construction, automotive, or food processing—downtime can be expensive. When your compressor fails, deciding whether to repair or replace it is crucial. With Sullivan-Palatek, you're backed by a trusted name in reliable, American-made compressed air systems.

So, how do you choose between repair or replacement? Here are the key factors to consider.



1 GET A CLEAR DIAGNOSIS

Start with a thorough evaluation from a Sullivan-Palatek certified technician. Understanding the root cause of the breakdown is essential:

· Minor issues such as sensor failures or clogged filters can often be resolved quickly and economically.

· Major failures, like a worn airend or motor burnout, especially in older units, may indicate deeper wear and more expensive fixes.

Sullivan-Palatek's dealer network provides expert diagnostics and support to help you make an informed decision.

2 AGE & SERVICE HISTORY

Rotary screw compressors are built to last, often 10–15 years or more with proper maintenance. But over time, wear is inevitable. Ask yourself:

· Is the machine over 10 years old?

· Have there been repeated service calls or costly breakdowns?

· Are parts becoming harder to source?

If the answer is yes, it may be more cost-effective to upgrade to a new Sullivan-Palatek model engineered with the latest technology.

3 WEIGH THE COST OF DOWNTIME

When compressed air keeps your operations moving, every minute of downtime matters. The cost of lost productivity, idle labor, and delayed orders can add up fast.

Sullivan-Palatek's portable and stationary compressors are designed for durability and uptime—but if your current unit is struggling to keep pace, it might be time for a replacement that restores your peace of mind.

4 ENERGY EFFICIENCY

Newer compressors feature energy-efficient motors, advanced controllers, and options like Variable Frequency Drives (VFDs) that match air output to demand, reducing energy waste.

Upgrading can lower your energy bills and provide long-term savings—especially if your older unit is running inefficiently or constantly operating at partial load.

5 WARRANTY & ADVANTAGES

Sullivan-Palatek supports its products with strong warranties and a broad dealer network. If your unit is out of warranty and needs major repairs, replacement may be the smarter choice.

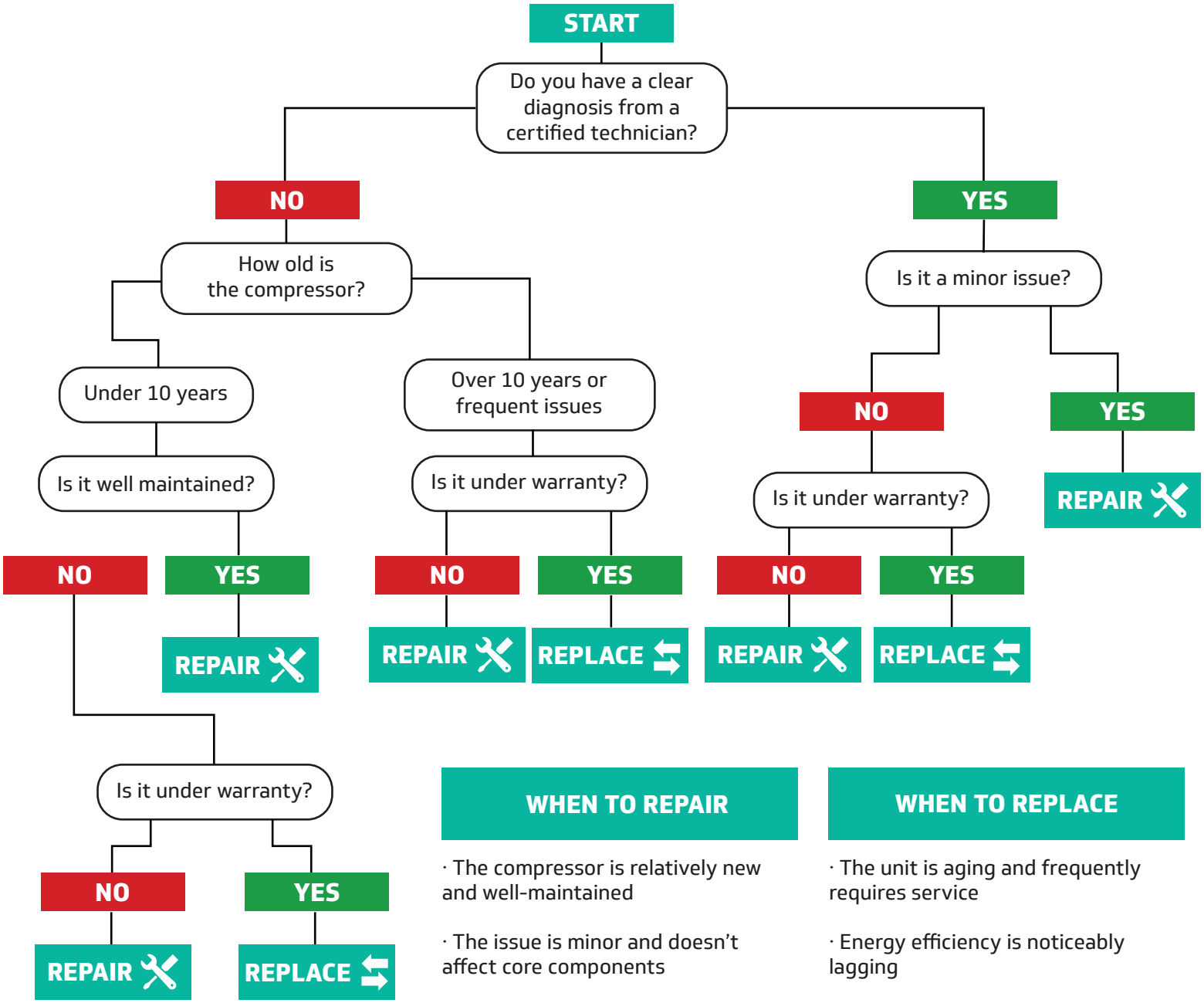
A new unit provides updated coverage, genuine PAL parts, and service plans to keep your system running efficiently.

6 PREPARE FOR THE FUTURE

When compressed air powers your operations, every minute of downtime counts. Lost productivity, idle labor, and delays can add up quickly.

Sullivan-Palatek compressors are built for durability—but if your current unit is falling behind, it may be time to replace it and regain peace of mind.

WHEN TO REPAIR AND WHEN TO REPLACE?



WHEN TO REPAIR

· The compressor is relatively new and well-maintained

· The issue is minor and doesn't affect core components

· Downtime is manageable

· You're not anticipating major changes in air demand

WHEN TO REPLACE

· The unit is aging and frequently requires service

· Energy efficiency is noticeably lagging

· Downtime is costly and unpredictable

· Your facility's air needs are growing

· You want to take advantage of Sullivan-Palatek's latest technology and warranty benefits

FINAL THOUGHTS

With Sullivan-Palatek, you're not just buying equipment—you're investing in a partnership focused on uptime, efficiency, and long-term support. Whether you're considering a repair or a full replacement, working with your local Sullivan-Palatek distributor ensures you'll get expert guidance tailored to your specific application and budget.

Don't let a breakdown put your business on hold. Let Sullivan-Palatek keep you running strong.